WKV | WHITE KNIGHT VENTURES

For Professional Success

COMPANY PROFILE

"While many have a pretty clear idea of what it costs to train an employee they ignore the real question:

what is the cost of not training an employee?"

ABOUT US

White Knight Ventures EDU is a part of White Knight Ventures, New Delhi, India. It is a rapidly growing organisation in the quest of imparting top-of-the class knowledge. Our team consists of dynamic and experienced professionals from fifields like Analytics, Finance, Insurance, Marketing, Risk Management and Strategy. WKV EDU undertakes Classroom and On-Demand Training of students, academics and corporates. We also undertake research projects and consulting work with corporates from around the world to keep ourselves on the cutting edge. Our strength lies in the innovative offerings to institutions and corporates. We are engaged in continuous improvement of content and processes to enhance the quality and cost competitiveness in order to build value for our customers.

DISTRIBUTED LEARNING SOLUTIONS

Bringing the best of learning to your world

CLASSROOM LEARNING

Expert trainers deliver excellent classroom experience using carefully designed content & course material and case studies according to latest industry requirements.

ON-DEMAND LEARNING

24X7 Access to concepts, content and material covered in classroom session(s) through videos for Post Classroom Learning Support for up to 1 Year.

LIVE VIRTUAL

Expert trainers deliver excellent live virtual classroom using online platforms when learners are in multiple locations.

With India catching up fast to be 3rd largest economy by 2030 (as predicted by IMF). It is estimated that at least 50 Indian corporate giants will enter Fortune 500. To support and service such a large economy, MSMEs will also start burgeoning and increase rapidly in size.
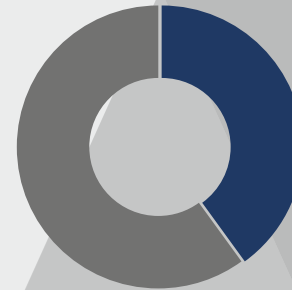
COUNTRY SPEND ON EMPLOYEE TRAINING

2%

India's
corporate spend

15%

Advanced countries
corporate spend

NASSCOM® estimates

40%
of the country's four million IT workforce **will need reskilling** in the coming years to keep up with the accelerating pace of technology developments in areas such as automation, analytics and machine learning.

Successfully sustaining growth will require a highly skilled human resource. There will be a spike in requirement for Business & Leadership Skills, Digital & IT Skills and Compliance & Fraud Detection Skills. Corporates with outdated or misaligned Learning & Development (L&D) Solutions will find themselves in very difficult spot as skill upgradation cycles are shortening and cost of quality talent acquisition is increasing.

OUR EXPERIENCE

White Knight Ventures EDU has delivered learning content across major cities in India since 2014. This gives us unparalleled expertise in deploying **Classroom, Live Virtual and eLearning programs** that deliver excellent ROI and enable a learning culture. Organizations that foster a learning culture perform better, reaping the rewards of greater employee engagement, satisfaction and retention, increased efficiency, and better customer service. We can help your company become more innovative and adaptable.

OUR SERVICES

With holy trinity of Classroom, Live Virtual and eLearning Programs, we ensure the success of your Employee Learning Program by aligning it to your business needs. Our people begin by developing learning program in conjunction with your strategies, culture and events to leverage best practices— then working with you to **maximize your eLearning success.** Our teams deliver expert services and advice to help you establish your general strategy for deployment and adoption of successful learning programs.

The #1 reason employees use White Knight Ventures content is

CAREER DEVELOPMENT

9.4/10
average trainer rating by end users

When somebody supports you all the way, you are bound to rate them high.

9/10

end users would recommend
White Knight Ventures
to a colleague or friend.

When something works,
people can't stop talking about it.

7/10

end users used what they
learned within 4 weeks.

When you learn something relevant,
you definitely use it.

ADVANTAGES AT WKV EDU

Expert Trainers1

Distributed Learning2

Classroom

On-Demand

Competitive Pricing

We provide a unique blend of offering for **better learning** that is **pocket friendly.**

1. Trainings conducted at SBI Card, EPFO, AON Hewitt, Max Hospitals, Tata Hitachi etc.
2. Most learners feel that they require post seminar/session support for better retention as per research conducted by WKV EDU.

MODULES

- MS-Excel
- VBA
- R Programming
- Python
- SAS
- SQL Server
- SQL Oracle
- Tableau
- RPA Blue Prism
- RPA Automation Anywhere

- Investment Banking
- Frauds and Cyber Security
- Soft Skills
- PMP
- Scrum
- ITIL
- MS Project

MS-EXCEL

BASICS
- Excel Basics
- Sort and Filter
- Charts
- Formatting

INTERMEDIATE
- Logical Functions
- Lookup Functions
- Conditional Formatting
- Nested Functions

ADVANCED
- Pivot Tables and Charts
- Goal Seek
- Scenario Manager

VBA

BASICS
- Introduction to VBA
- VBA Environment
- Macros: Recording & Editing
- Debugging Codes

FEATURES
- Objects, Properties & Methods
- Embedded Charts, Chart Sheet
- Data Filters
- User Forms

DATA MANAGEMENT
- Logical Functions (IF, AND, OR)
- Data Filters
- Looping
- Message Box and Input Box
- Conditional Formatting

CASE STUDIES
- Net Present Value
- Sales Data Analysis
- Operations Management

R PROGRAMMING

BASICS
- Getting started with R
- Numeric Functions & Reading Excel Files
- R Objects
- Data Structures in R

INTERMEDIATE
- DPLYR Package
- Graphics In R
- IF Condition
- Looping in R
- Functions in R

STATISTICS
- Probability Distribution
- Hypothesis Testing in R
- Z Test to compare proportions
- T Test in R
- Chi Square Test in R
- Two Sample & Paired t Test
- One Way & Two Way ANOVA
- Random Variables

MACHINE LEARNING
- Linear & Logistic Regression
- K Mean Clustering
- Decision Tree

PYTHON

BASICS
- Overview, History & Features
- Environment, Command Line & Script
- Modules & Packages
- Variables, Datatypes & Operators

INTERMEDIATE
- Working with External Files
- Text, Number & Date Functions
- User Defined Functions
- Control Statements
- GUI Programming

ADVANCED
- Data Visualisation
- Hypothesis Testing
- Goodness of Fit Test
- ANOVA

MACHINE LEARNING
- Linear & Logistic Regression
- K Mean Clustering
- Decision Tree

SAS

BASICS
- Introduction to SAS
- Dataset List Input & Column Input
- Program Data Vector
- Compilation & Execution Phase

FUNCTIONS
- Numeric
- Date
- Text
- If, Then & Where Clause

SAS OPTIONS
- No Number, No Page
- Proc Sort Procedure
- Joining Concept & Interleaving
- Looping

ADVANCED
- Analysis & Presentation
- Proc Tabulate
- Proc Report
- Proc Means

SQL SERVER

BASICS
- SQL Commands (DDL,DML,DCL,TCL,DQL)
- Creating, Altering & Dropping a Database
- Creating & Working with Tables
- Rename Database, Table & Field

INTERMEDIATE
- Union & Intersect in SQL Server
- Where Clause, In-Operator & Wild Characters
- Aggregate Functions & Date Functions
- IF & Case Statements
- Adding & Dropping Constraints

ADVANCED
- Create, View & Get SQL Data into Excel
- Create & Execute Trigger
- Pivot in SQL Server & Error Handling
- Job Creation & Scheduling

SQL ORACLE

BASICS

- Introduction to Oracle Database
- Retrieve Data using the SQL SELECT Statement
- Learn to Restrict and Sort Data
- Usage of Single-Row Functions to Customize Output
- Invoke Conversion Functions and Conditional Expressions
- Aggregate Data Using the Group Functions
- Display Data From Multiple Tables Using Joins

ADVANCED

- Use Sub-queries to Solve Queries
- Data Manipulation Statements
- Use of DDL Statements to Create and Manage Tables
- Other Schema Objects
- Control User Access
- Management of Schema Objects
- Retrieve Data Using Sub-queries

TABLEAU

BASICS

- Introduction To Tableau
- Visualisation Concepts
- Preparing Data For Tableau

INTERMEDIATE

- Data Management
- Data Manipulation & Calculation
- Data Visualisation
- Advance Data Visualisation
- Formatting

ADVANCED

- Analytics Theory
- Building Interactive Dashboards
- Sharing Workbooks

RPA BLUE PRISM

INTRODUCTION TO BLUE PRISM

PROCESS STUDIO

PROCESS FLOW

INPUTS & OUTPUTS

OBJECT STUDIO

ERROR MANAGEMENT

CASE MANAGEMENT

ADDITIONAL FEATURES

ADVANCED FEATURES

RPA AUTOMATION ANYWHERE

INTRODUCTION TO AUTOMATION ANYWHERE ARCHITECTURE

AUTOMATION ANYWHERE DASHBOARD AND TASK EDITOR

TYPE OF BOTS

TASK BOTS AND RECORDINGS

COMMANDS

AUTOMATION ANYWHERE CONTROL ROOM

OTHER FEATURES

INVESTMENT BANKING

ADVANCED EXCEL
- Introduction, Basics & Shortcuts
- Sorting/ Filtering, Formatting & Conditional Formatting
- Functions (Mathematical, Logical, Financial, Statistical, Text, Date)
- Lookups & Reference Functions
- Goal seek & Scenario Manager
- Pivot Tables & Charts
- VBA & Macros

FINANCIAL MODELING
- Financial Statement Analysis
- Difference between financial Models & Spreadsheets
- Structure of Financial Model
- Mistakes to be avoided while preparing the mode

BUILDING MODELS
- Revenue computation
- Developing Financial Statements from Projections
- Fixed Asset Schedule & Depreciation
- Computation of CAPEX
- Debt Schedule & Equity Schedule
- Working Capital Estimation

FINALISING MODELS
- Creation of Output Sheets
- Switches & Choose Functions
- Creating Dashboards

VALUATIONS
- Discounted Cash Flow (DCF) and Weighted Average Cost of Equity (WACC)
- Comparable Companies Valuation Method (CCM)
- Comparable Transactions Multiple Method (CTM)
- Net Asset Valuation Method
- Real Estate Valuation

FRAUDS AND CYBER SECURITY

ANTI-FRAUD

- Introduction to Corporate Frauds
- Difference Between Fraud and Error
- Impact of Frauds
- Concept of Payment and Wallet Frauds
- Pattern of Online Payment Frauds
- Patterns of Frauds in the Insurance Sector
- Understanding the Prevention Mechanism
- Laws related to Frauds
- Red Flags
- Tools and Techniques to Combat Frauds
- Global Best Practices

CYBER SECURITY

- Understanding the Concept of Cyber Security
- Concept of Vulnerability to Threats and Attacks
- Importance of Effective Cyber Security Mechanism
- Implementation of Security Tools
- Authentication and Access Controls

ANTI-MONEY LAUNDERING

- Introduction to Money Laundering
- Understanding the Compliance Obligations and other Issues
- Customer Identification Procedures and Due Diligence of Foreign Correspondent Accounts, Identification and Reporting Issues
- Detecting and Deterring Money Laundering Activity
- Laws Related to Anti-Money Laundering
- Reporting of Suspicious Transactions

SOFT SKILLS

BUSINESS COMMUNICATION
- Email Etiquette
- Telephone Etiquette
- Proposal & Reports

PRESENTATION SKILLS
- Secrets of Powerful Presentations
- Individual Presentations & J.A.M. Sessions
- Creative Story Telling

MEETING ETIQUETTE
- Pre and Post Meeting Process
- Presenting Yourself Professionally for Meetings
- Dos and Don'ts of Meetings
- Importance of MoMs

TIME MANAGEMENT SKILLS
- Time and Managing Time Well
- Time Management Matrix
- Pitfalls of Time Mismanagement

NEGOTIATION SKILLS
- Establishing Rapport with Your Customer/Client
- Listening Skills
- Handling Objections Well
- Displaying a Win-Win Conduct Through Communication
- Being Reliable and Trustworthy During Negotiations

DRESSING ETIQUETTE
- Dressing Appropriately for Meetings and Client Interactions
- Displaying Confident Body Language
- Consequences of Bad Professional Image

PMP

INTRODUCTION TO PMP CERTIFICATION COURSE

PROJECT MANAGEMENT FRAMEWORK

PROJECT MANAGEMENT PROCESSES

PROJECT INTEGRATION MANAGEMENT

PROJECT SCOPE MANAGEMENT

PROJECT SCHEDULE MANAGEMENT

PROJECT COST MANAGEMENT

PROJECT QUALITY MANAGEMENT

PROJECT HUMAN RESOURCE MANAGEMENT

PROJECT COMMUNICATION MANAGEMENT

PROJECT RISK MANAGEMENT

PROJECT PROCUREMENT MANAGEMENT

PROJECT STAKEHOLDER MANAGEMENT

PROFESSIONAL & SOCIAL RESPONSIBILITY

SCRUM

AGILE AND SCRUM OVERVIEW

THE THREE ROLES IN SCRUM

SCRUM CEREMONIES

SCRUM ARTIFACTS

SCRUM EXECUTION

DAILY SCRUM AND SPRINT RETROSPECTIVE

DEFINITION OF DONE (DOD) AND ACCEPTANCE CRITERIA

DEFINITION OF READY

RELEASE PLANNING

SPRINT BURNDOWN CHART

RELEASE BURN-UP CHART

PRODUCT PLANNING

USER STORIES

AGILE ESTIMATION

PLANNING POKER

ITIL

COURSE INTRODUCTION

SERVICE MANAGEMENT: KEY CONCEPTS

THE GUIDING PRINCIPLES

THE FOUR DIMENSIONS OF SERVICE MANAGEMENT

SERVICE VALUE SYSTEM

CONTINUAL IMPROVEMENT

OVERVIEW OF ITIL PRACTICES

MS PROJECT

A GUIDED TOUR OF PROJECT

CREATING A TASK LIST

SETTING UP RESOURCES

ASSIGNING RESOURCES TO TASKS

FORMATTING AND SHARING YOUR PLAN

TRACKING PROGRESS ON TASKS

FINE-TUNING TASK DETAILS

FINE-TUNING RESOURCE DETAILS

FINE-TUNING ASSIGNMENT DETAILS

FINE-TUNING THE PROJECT PLAN

ORGANIZING PROJECT DETAILS

TRACKING PROGRESS ON TASKS AND ASSIGNMENTS

CLIENTS

THANKS!